

Sell Your Car Fast at a Premium Price

Author: Ray La Foy

Earn Top Dollar for Your Used Car or Truck

When it's time to sell your car, the goal is simple. You want the best price for your used vehicle, and you want to sell it fast! With the expert advice and professional resources at <http://www.sellmycarhelp.com> , you can sell like a pro. Find out how to get top dollar for your used car or truck today.

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Buying And Selling Cars

Our neighbor Jose doesn't speak much English, which makes it tough to live here in northern Michigan. Despite that, he made a profit of over \$30,000 last year selling cars out of his front yard. It's true that he's a mechanic, and that helps, but it isn't the key to his success.

The Key To Buying And Selling Cars

To make money selling cars you have to know the value of cars. Knowing which cars people most want might help too, but any car will sell for some price, and you need to know that price. Drive around looking at cars for sale, or cars just sitting idle in people's yards. When you can easily look at a car and guess how much it will sell for, the rest is easy - just offer \$1000 less. You'll eventually buy a car, and sell it for a profit. Then you can and repeat the process.

To start learning about the used car market, you can watch the classified ads, keeping in mind that the asking prices are not the sales prices. Take notes. Used car pricing guides, such as the "bluebook," generally show inflated retail prices. Use them, but assume you'll sell the car for the "loan value", or average wholesale price. In any case they are good to show to your prospective buyers.

If You Know Nothing About Cars

What if, like myself, you know nothing about buying and selling cars and don't want to learn? Find a friend who knows cars and wants to make money. For example, I gave my brother \$950 to buy an old truck because he said it was worth more than twice that. Sure enough, he sold it in a week and returned my money, plus half of the \$900 profit.

I gave another friend \$3200 to buy an old plastic-bodied car. He paid \$2200 for it, and put a transmission in it, along with other minor repairs. I didn't know what a Corvette was, why anyone would want a car from 1976, or where to go to get a transmission put in for \$800. Fortunately, my friend did.

Less than two weeks later he sold the car for \$4200 and returned my money plus my half of the profit: \$500. I've done this a number of times now with friends who know more about cars than I do. Are you cash poor? A short term cash advance on a credit card would have cost me about \$50, still leaving a profit of \$450.

Here in Michigan, the law says you need a dealer's license if you sell more than six cars in a year. You could have six titled in your name, six in your friend's name, and six in your wife's name. That gives you a good chance to see if you like the business enough to get a car dealers license. Check the relevant laws in your state.

The key to buying and selling cars for profit is knowledge - but you can get that from a friend.

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About the author:

Steve Gillman has been studying every aspect of money for thirty years. You can find more interesting and useful information on his website; <http://www.UnusualWaysToMakeMoney.com>

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Buying and Selling Used Cars: How to Get the Best Deals

In the fast-paced world we live in, owning cars is an essential necessity in life. With a car, you can manage your life easier, and more efficiently.

New car buyers usually buy their car in used car dealership to save money.

Most people consider getting another used car and usually sell their first car.

Here are some tips to get you started in buying or selling used cars and in the same time, getting the best deal possible.

Used Car Buyers

The first thing you should consider when buying a used car is how much you are willing to spend. Knowing what you can and cannot afford is the first step when buying used cars. Saving money is mainly the reason why most people buy used cars. Another reason is that they want a specific model of a car but cannot afford to buy a brand new one. To get the best deals possible you should research, and research some more.

To know how much you can afford you should first figure out your monthly net income. To get the exact figures, you have to first get your total monthly gross income then, deduct all of your monthly expenses like; groceries, insurance, rent payments, mortgage, etc. the result will be your net income.

After you figure out your monthly net income, you should ask yourself:

- How much am I willing to spend on a car?
- How much is the down payment?
- How much can I afford on monthly payments?

While calculating these three important numbers, you should also consider the cost of fuel, registration and insurance. Find out if the vehicles you are interested in are still capable of giving many a good mile to gallon of fuel ratio.

Contact your insurance company to know how much your monthly payments will be on each of the cars you are interested in. Give considerations if the vehicles have safety features like airbags, and anti lock braking system or ABS. Insurance companies usually give discounts if the car has these features.

The biggest disadvantage to buying a used car is the lack of warranty. Private sellers often do not include any warranty on the car they are selling. Another problem when you purchase a used car is the risk of buying a junk.

You may have purchased the car for a very low price but you could have bought a car that will drain

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your money on maintenance costs.

It is always wise to inspect the car thoroughly first before deciding to buy it. If possible, try to find out about the car's history. Get some of the car's service records for you to know a bit about the car's history.

Selling Used Cars

Selling your old car can prove difficult and time consuming. Most people who tries to sell their used car often gets tired and will just trade it in or sell it in a very low price.

Here are a few tips on selling a used car to get you the best deal possible.

Once you decide to sell your old car, the first thing you should do is set a price for it. To help you with the actual value of your old car in the market, research the car's make and model in the internet or in your local used car dealership. Ask around.

After you figure out the market value, find out how many vehicles that are similar to yours are in the market, then, increase the price of your old car just a little. This can be helpful when a buyer tries to haggle, which they often do. This gives you an allowance for haggling.

The next step would be evaluating your vehicle. List down your old car's accessories and other added expenses. This would be a good way to further increase your vehicles price.

You should also include in your list about the condition of the vehicle. The better the condition the faster it sells. You should also present you car's service records to the buyer.

A service record is a good way to know about the car's history. If your old car's service record were clean (no accidents, good maintenance) it would sell faster.

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A Step by Step Guide to Sewing Basics

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Ebook on Back Pain Relief.

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Buying Cheap Second Hand Cars

Purchasing a car is already a big asset to most people. Whether if it is a brand new or second hand car, you still need pay up a neat amount in order to acquire the car you really want.

You can normally buy second hand cars at any local dealer. They are also available in any classified ads and different websites that let an individual to find and buy a car online.

There are two explanations why most used cars are not expensive. First, used cars easily run down. Every year, cars like this reduce 20 percent of its original price that make it easier for consumer to buy a second hand car.

The second reason is that it is quiet difficult to buy a car and give the complete payment instantly. By getting the services of a financial organization like a bank, a customer can pay their loan through monthly installments. Unluckily, some people failed to keep that obligation which gives the financial organization no option but to reclaim the car.

For the bank to prevent collecting the many cars that they have repossessed and add up to their lost money, these cars are sold to public immediately which make it simpler for some people to purchase reasonably new cars and avoid being taken advantage of by some car retailers and dealers.

Prior to purchasing the car, it is best to consider the kind of car you want to buy and the choices that accompany with it. You can do some research and check out different dealers. In this way, you are able to choose an accurate and get the best transaction.

It is also better if you check the history of the car. This is surely available online. All you have to do is type the vehicle identification number or VIN. This will help you confirm the troubles the car has been involved, if the car was stole and know the previous owner of the car.

Generally, cars have a maintenance record. The buyer must request the dealer to present it and if it is not available, ask about the repair shop where the most of the work was done. In this manner, you will know if the cheap used car you purchased is still good to use.

Keep in mind to test drive the car on the road at different circumstances and let it inspect by a reliable and highly regarded mechanic to be safe that the car you will purchase is street worthy.

On top of all, you should request about the guarantee. If there are things not included by it, it is nice to take a service assurance to be secure.

Cheap cars specifically the second hand cars are merely a good choice especially to those who cannot afford to buy expensive or the new ones.

However, do not just buy cars because it has a low price. Sometimes cheap priced cars are useful, but they can also be hazardous especially if not inspected properly. So, if wishing to buy for a cheap one, be sure to confirm about its safety.

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If necessary, be wise in selecting a car model and a dealer. Do your homework. Make some studies. You will realize it is worth all your researches when you end up with the best cheap second hand car in town.

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[Marshal Auctions - Seized Cars Cheap](#)

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www.classiccarsforsales.co.uk The definitive and constantly updated UK-based market place for buyers and sellers of **classic** cars. Classic Cars For Sale present **used classic cars** for **sale** through **dealers** and traders, as well as private sellers, for people seeking to buy **classic** cars. www.ClassicCarsForSale.co.uk provides a truly easy way to buy, sell and search for Classic Cars of all ages, from the dawn of motoring, through the whole of the 20th Century - including veteran, vintage, historic and **classic cars** - right up to the most modern of 21st Century classics - the Ferrari 360 and the Lotus Elise to name just two. We have a comprehensive website which will provide you the compendious details for **used** cars. If you are interested in China Tours, Himalya Rally then logon to www.classiccarsforsale.co.uk/classiccars.php you will get all the fascinating events for the year 2006.

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[Ultimate Auto Profits Toolkit.](#)

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Easy Steps on Buying and Selling Cars

People in the present world need cars for daily survival. The ones who are living a busy life need it. Cars give many benefits to human. It is easier to travel using your own car.

You can enjoy traveling without experiencing the hustle of the crowd in a bus or taking all the chances to get a taxi. You will reach your destinations at the time you need to.

Business like buying and selling a car can be a great deal for you. Since cars are necessity, getting your feet into this business can be a sure win.

If you are new to the business, you need to know the following step on how to buy and sell a car.

Easy steps on buying a car:

- Choose the car, which is safe for your use. If you have decided on the type of car that you will be purchasing, test-drive the car before buying it. This will tell whether the car is functioning well.
- Before you decide on the model, learn all the things you need to learn about it. Research its price and durability. You can find all the information you need on magazines, internets and newspapers.
- Ask all you concerns to the local dealer. Try to get a fair deal. Be sure to know everything about the before buying it. Get the car in the lowest price as possible; you can sell it in higher value.
- If you are satisfied with the price of the car and other dealings, it is time for you to grab the pen and sign the contract. Read carefully the contract before signing on.

Learn about the warranties and check the car for damages, then if you find it free from irregularities take it home.

If you are going to sell a car, it can require you many dealings compared to purchasing it to a real car dealer. You know the concerns of a buyer, as you experience it from buying a car. Use it for selling cars and gaining more money.

Easy steps on selling a used car:

- As you have purchased a quality car, it will eventually wear out during its use. You need to clean the car.

Fix the existing problems so the buyer will be sure of its durability. Undergo a car history test.

- Its time for you to decide on how much will you add to its regular price. You can inquire on car magazines and newspapers about the highest possible realistic price of a used car.
- You can take a picture of your car and post it on car magazines, newspapers and even online. To

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sell your car well, add some advertisements. This will let your readers know the specifications and dealings of your car. You can sell your car during a car-buying season.

- Be sure that the ones that test-drive your car are licensed. If they want to check your car for damages, you can show to them the receipt from the history test done.
- If you are finished with the dealings, ask for cash or a check. Do not accept personal check or pay installments.
- Sign all the documents and have a copy for yourself. Is copy can be used for security purposes.

Know the cars on demand. This will help you on what to buy and what to sell. Learn more about buying and selling cars by reading the tips on this article. This will surely help you to gain more money form it.

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[ADD to C3 Kids](#)

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Five Ways to Sell More Cars on the Internet

List Often

You need to update your site often. When you get new inventory, it needs to be on your site as soon as possible. If your inventory management system - and your website management system - is awkward and difficult to use, then you'll waste time, and you won't update often enough. Invest money in getting a system that's easy to use.

List Everything

Everything on your lot should be on your site. Even if it's a bit different from what you usually sell, put it online. Inventory is marketing - the more vehicles you have on your site, the more likely people are to visit. Those visitors might buy one of your other vehicles, even if they aren't interested in what initially drew them to your site. Again, if you don't have a slick system to keep your site updated, you need to get one.

Automatically Email Prospects with New Inventory

Put a mailing list on your site. It should be totally automated - every week, if you have new inventory on your site, prospects should automatically get an email about it. The signup process should be completely automated, as well - that way, you can reactivate old prospects with no extra work.

Hype Up Your Ebay Sales With Templates

Are you listing on eBay? If not, you need to start. If you're typing up the details by hand, you are losing out on sales. You need to have a professional image. First, get a professional template designed. Second, make sure your system can automatically fill in the template with the details of your vehicle. You should be able to click a button and have listing ready to go.

Automatically Share Your Inventory with Cars.com and Autotrader

Online ads are a great way to increase sales. Unfortunately, it's hard to keep them updated - you have to keep inventory in two or three different places. Don't bother - your inventory system should automatically send your inventory every day to all of your advertising partners. You can even have an option to send only selected items.

[Submitted with ArticleSubmitter Pro - <http://www.articlesubmitterpro.com>]

About the author:

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Selling cars and car parts on eBay

"After I found out what my friend Brian was doing with all of those car parts he was buying from the store and then shipping them off for money, I was hooked..."

This may come as a surprise to some of you but did you know that Ebay has a section devoted completely to cars and auto parts? It is the automotive ebay motor section and it rocks! Who would have thought that there was such an enormous market for automobiles and car parts that ebay had so create an automotive ebay motors section.

One tactic that some ebay sellers use with the automotive ebay motors category is to frequent junk yards and wreckage sites to pull out old car parts. Those people then clean up the junked car parts and auction them off on the automotive ebay motors section for big profits.

Can you sell cars on ebay? Yes, amazing as it sounds you sure can sell cars with the automotive ebay motors section of the website. Since ebay is such a well trusted and reliable source to sell products online most people have flocked to buying used cars from the automotive ebay motors category.

There is also help that ebay provides for you to help complete your car sales and your car parts sales through the automotive ebay motors section. They offer help with calculating insurance needs, one click access to carfax reports, Department of Motor Vehicle and Escrow services, and the automotive ebay motors section also helps you determine vehicle shipping quotes from auto shippers that are dependable.

About the author:

Jason James is an eBay PowerSeller and his website "Auction Resource Network" reveals his inside secrets, tips, and sources that help him earn \$10,000+ a month on eBay. **Claim your FREE e-Course Here: <http://www.auctionresourcenetwork.com>**

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The best places to compare and check prices of cars online

Do you want to buy a car but don't know how much you should spend or whether you should buy new or used vehicle? Do you know what kind of car you want but don't know which cars meet your criteria? Do you have at least three or four cars in mind and would like to compare their specifications and prices? Do you know exactly what car you would like to buy but want to research it fully? Are you raring to buy a car right now?

Do you find yourselves in any of the situation above? Then you are probably on the lookout for the best place where you can check and compare prices of cars. The Internet is filled with literally thousands of websites offering cars both used and brand new. It can really be confusing which site to visit. Of course you could visit them all but that would take you a very long time. And it is simply not worth it.

So how do you know the right place to check and compare prices of cars? Well all you need to do is follow some simple guidelines that could significantly narrow down your search for a place to buy a car.

The first thing that you could do is look for a website with a comprehensive Internet directory of automobile related resources. The site should also have links that provide a wealth of information about the ins and outs of cars shopping. It must also have resources on car accessories, auto financing and insurance.

Look for a website with a well organized database of car information. You should be able to find relevant information quickly and easily. Also, look for ratings from credible organizations. Ratings often tell if a site has good service and products.

If you are completely clueless about how to buy a car then you should visit car buying guide websites. These websites are usually a good place to check and compare prices of cars. These buying guides include data - such as reviews and safety test results - on both new and old cars.

Most of these sites have an archive of articles on specific car model reviews. Some also have an advanced search feature that would allow you to look for information on a specific car throughout the site. Some would even allow you to search a car by price.

If you are someone who has at least two to four kinds of cars in mind, then you should look for website with good tools for comparing vehicles. A number of web sites sport superior tools for comparing cars that will aid you in scrutinizing every aspect of a certain car in comparison with other cars. Just type "Car Comparison Tools" in the search engine.

As the name suggest, car comparison tools lets you compare cars. There are websites with car comparison tools that would allow you to virtually compare cars side by side. Look for a website which lists the specifications of the cars as well as a detailed summary of the comparison. The more cars you can compare side by side, the better. There are websites that would allow you to compare up to eight automobiles side by side.

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You should also be able to adequate of information like crash ratings, dealer holdback, a short anecdote of pros and cons section and warranty data. The information must be well stated and easy to read and comprehend.

You should be able to see cars compared in different categories like overview, specifications, features and safety, etc. The site must also be able to tell you which car has an advantage in terms of different aspects.

The summary of comparisons of the cars must be laid out clearly. Most importantly, the prices must be shown when the cars are being compared. This would make it easier for you to choose the car that would fit your budget.

Whether you are totally clueless of cars, know a thing or two or is a complete expert when it comes to motor vehicles there is a website that can help you check and compare prices. A website that will make it convenient for you to browse thorough different model of cars so you could properly choose one before buying.

Happy car shopping!

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The Healthy Bulldog: the seven most common English Bulldog health problems, their symptoms, medical descriptions, how to treat

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The Blue Book of Used Cars

If you are planning to sell your used car to a vehicle dealer, you should be aware of the basic process in determining the worth of your car. This would ensure you would not be scammed and taken for granted by car dealer experts.

* What is the Blue Book value?

The Blue Book value is a basic term used in the car-buying business. It means the worth or cost of a vehicle. This vital book determines the price of what dealers are willing to pay for a used car.

* Where could you find the Blue Book value?

There are several resources responsible for determining the value of your car. The two most popular is the Kelley Blue Book and the N.A.D.A. Appraisal Guides.

The Kelley Blue Book, which invented the term Blue Book, is a principal source for determining the loan value on used cars. It has been providing information for 75 years.

The N.A.D.A. Appraisal Guides, which was established in 1933, is another helpful Blue Book that provides car buyers to review the car's worth.

* How does the Blue Book determine the value of a used car?

The Blue Book calculates the value of your car based on the make, the model and year. The book also considers factors such as conditions of the used-cars, mileage and other options. The majority of the popular Blue Books are free for public use in their respective web sites. They provide user-friendly worksheets to help determine the appropriate value of a used car. Being aware of the Blue Book value of your car would help you search for a fair deal.

* How do you determine the amount you wish to spend on buying a use car?

If you're planning to buy a used car, you should determine how much money you are willing to spend. Consider the additional expenses such as the tags when applying for a car loan, extra tax, and purchasing of the car title.

* How does the Blue Book determine the final values?

Many organizations and individuals make use of the Blue Book. Car auctions, private owners, rentals and fleets, franchised and independent dealers all use the Blue Book to determine the final value.

Used car values are determined by a respectable editorial process. Each process starts with an analysis of the collected data which include the current economic conditions, the historical trends, seasonality, location and industry developments. The final value reflects the most current

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representation of the changing car marketplace.

Be a wise used-car shopper and avoid bad deals and investments. Check with the Blue Book to find helpful guidelines in your used-car purchase

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Tips for Searching Used Cars Online

Searching for used cars online is easy and convenient. Here are a few tips on how to use the internet to search for used cars online.

1. Make use of the internet's convenience advantage.

What's so great about online used car searching? For starters, it means you can do most of the tedious work of canvassing for cars right in the comfort of your home. You don't have to travel mile after mile to a car lot only to learn that the car of your dreams does not exist there. This means you have to travel another stretch to find another car lot that, unfortunately, might not have the car you are looking for as well.

This painful experience could take anywhere from a day (if you are lucky) to a few weeks (on a busy schedule). Plus you can only visit these places during the day. If these businesses have flyers, or do advertising, it may be easier on you since you at least have a list (however incomprehensive it may be) of the models they have available.

Enter the internet. You can surf for cars from dozens of car dealers in a matter of a few minutes or hours. Plus these sites will most likely have comprehensive information on their products - and this even includes pictures.

2. Make sure you are dealing with a reputable online entity, One way to do this is before seriously considering a certain online car site, look up their physical address. This means you have to jot down their address, phone numbers, and other contact information so that you can make inquiries with the local business listings and organizations.

3. Upon matching up with the car of your dreams, consider visiting the dealer. In actuality, it is possible to conclude the whole business process of purchasing a used car online through the internet. However, you may want to visit the physical address of the dealer for a physical inspection of the car you wish to purchase.

4. Make sure you understand the contract, and terms of agreement these online search companies carry. This will inform you of your rights and responsibilities when entering negotiations online.

5. Do background research on the car site and make sure you know what plans they offer. Some used cars websites offer certain guarantees and even insurance. You may want to explore these options to make sure you get the best value for you money.

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Make a Sale Without Compromising on Price

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